



# Government in 140 Characters Is Social Media a Tool for Greater Access?

Jonathan Schwabish and Donald Moynihan

Hosted by Steve Cook

September 16, 2015

(Webinar begins at 1:00 p.m. CDT, 2:00 p.m. EDT)





New collaborative webinar series between the Urban Institute and IRP

Hosted quarterly, with future webinars to be held on December 16, March 16, and June 15.





UNIVERSITY OF WISCONSIN-MADISON







Donald Moynihan
Professor
La Follette School of Public Affairs
University of Wisconsin–Madison



# Local Government in 140 Characters

Jonathan Schwabish @jschwabish



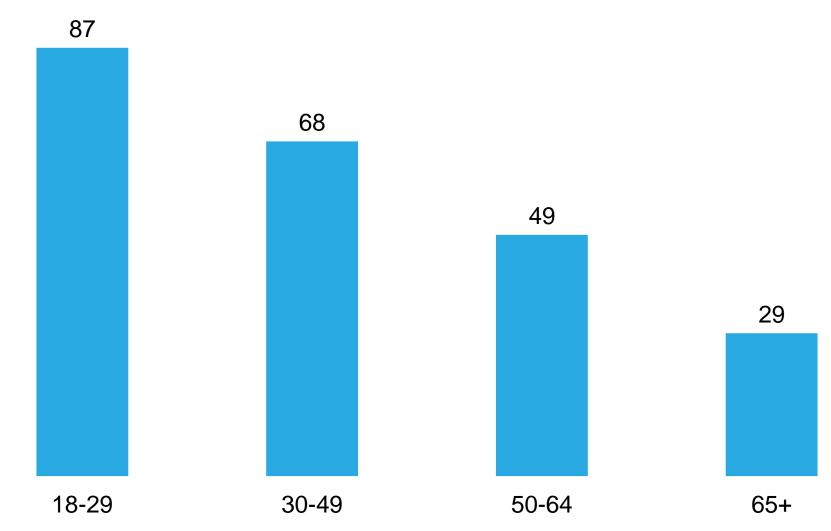


# Why leverage social media?

- -improve the quality of government services
- -enable greater citizen engagement
- -elevate public services
- -reduce costs

# Demographics of social media users: Age Groups

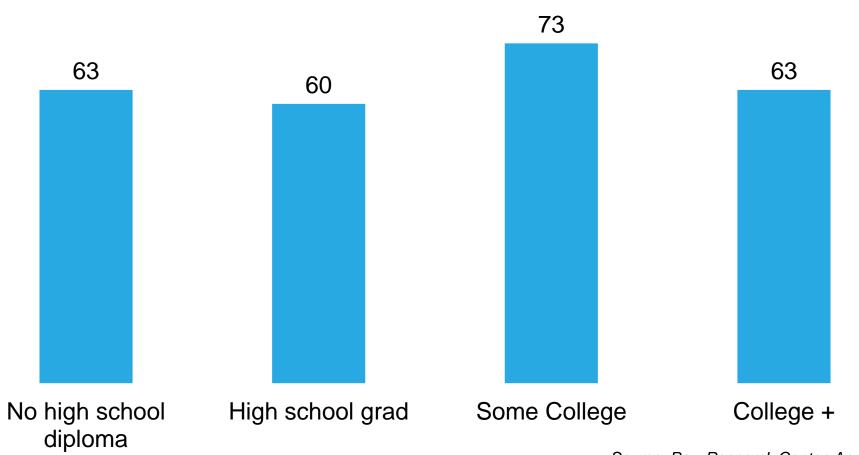
(August 2011)



Source: Pew Research Center, April 2012

# Demographics of social media users: Educational Attainment

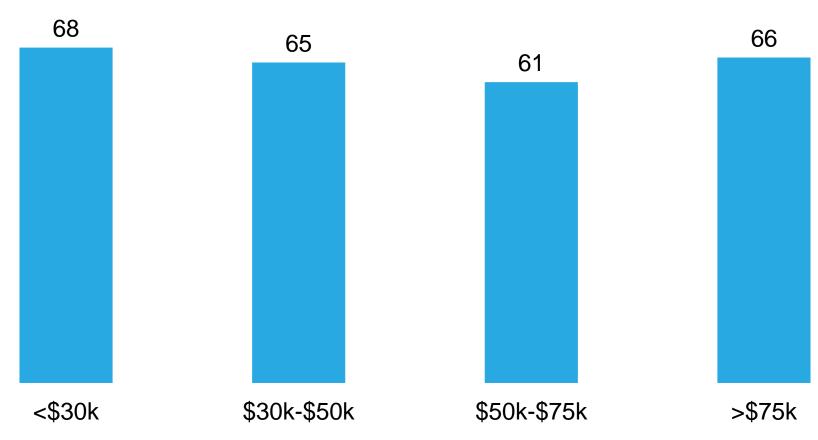
(August 2011)



Source: Pew Research Center, April 2012

# Demographics of social media users: Household Income

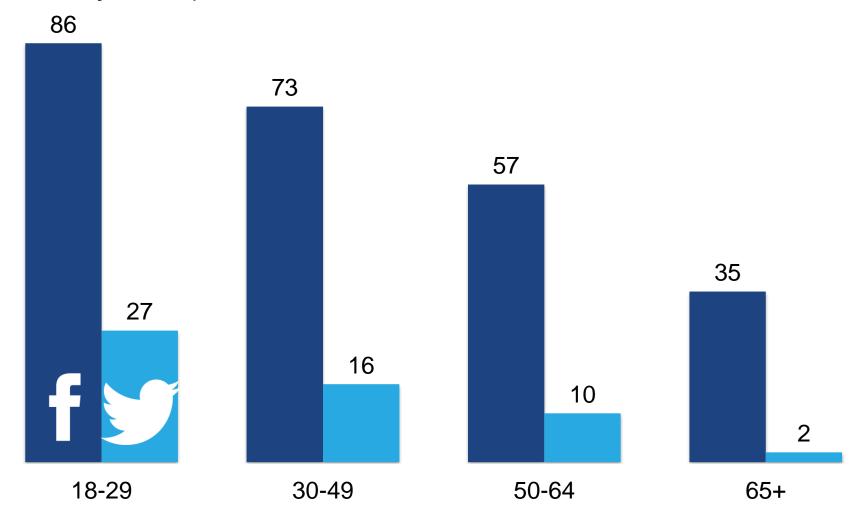
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Source: Pew Research Center, April 2012

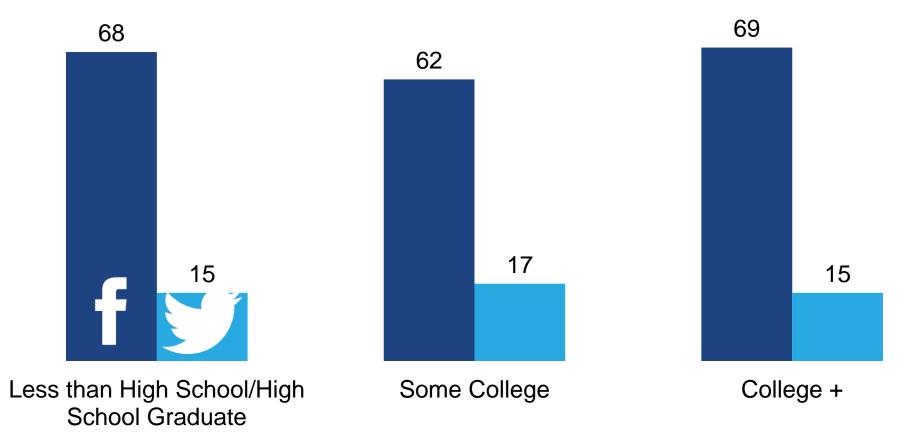
# Twitter & Facebook users: Age Group

(February 2013)



# Twitter & Facebook users: Educational Attainment

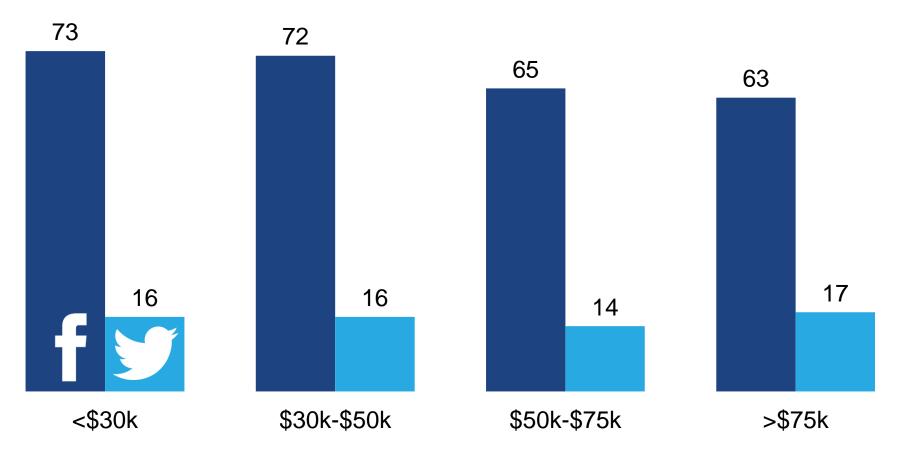
(February 2013)



Source: Pew Research Center, February 2013

# Twitter & Facebook users: Household Income

(February 2013)



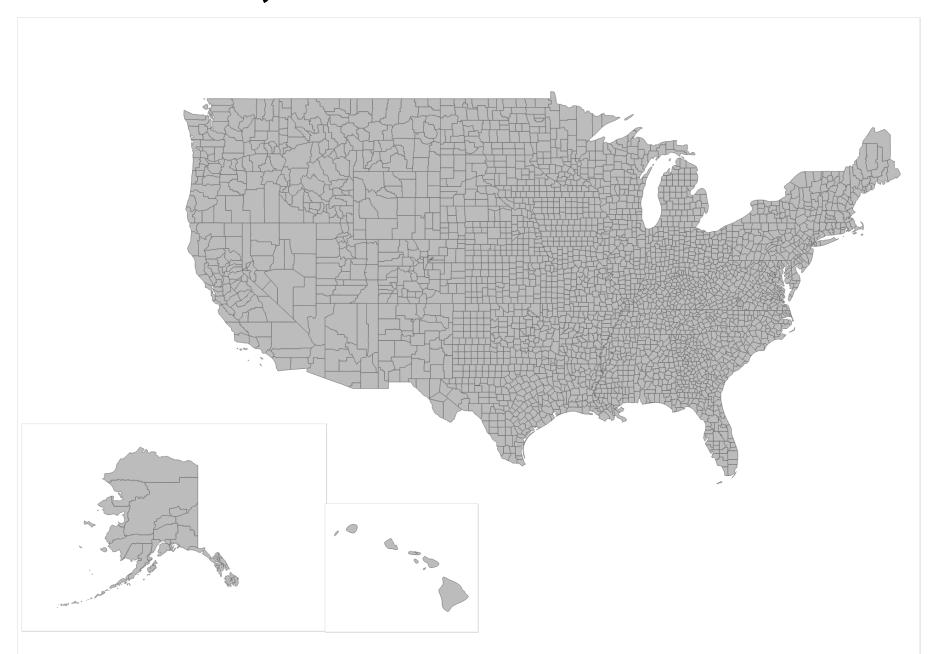
Source: Pew Research Center, February 2013

# Local Government in 140 Characters

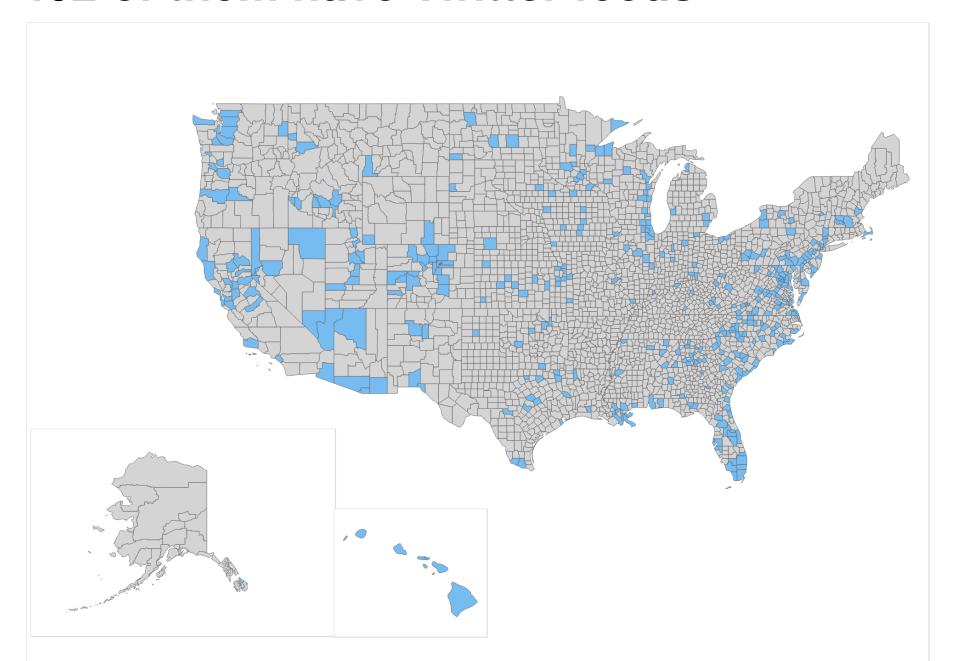
# Let's talk Data

# Everything here is very preliminary

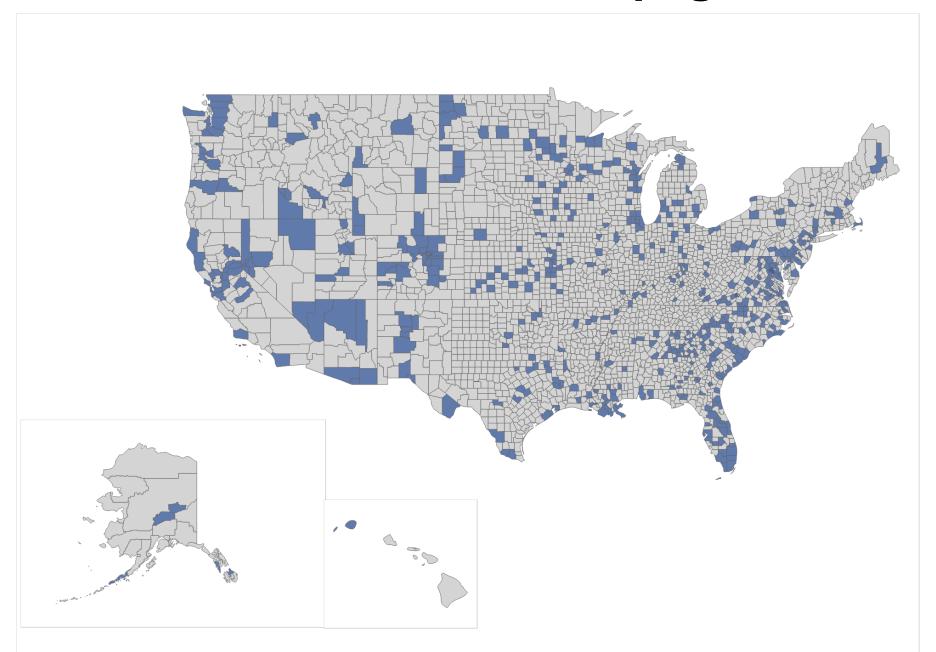
## There are 3,142 counties in the U.S.



### of them have Twitter feeds



## 452 of them have Facebook pages



# Obtaining the data

1. Searched every county website for social media feeds/buttons

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- 2. Recorded website, Twitter, and Facebook addresses

# Obtaining the data

- 1. Searched every county website for social media feeds/buttons
- 2. Recorded website, Twitter, and Facebook addresses
- 3. Used Twitter API to extract Tweet history and basic metrics

## **Data Issues**

- 1. 3,200 max Tweet count
  - 48 county feeds (12%)
- 2. Multiple feeds, different departments
- 3. Websites do not always list Twitter and Facebook feeds









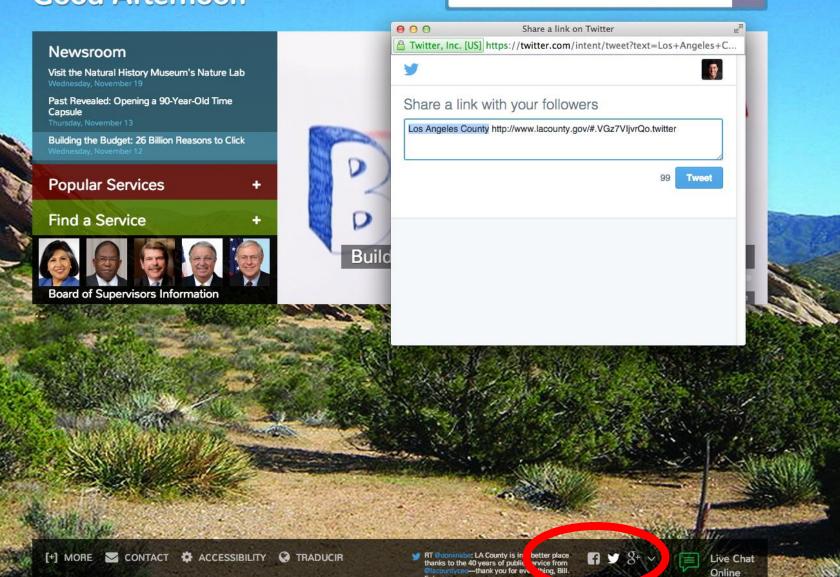
BUSINESS





#### **Good Afternoon**

How can we help you?





#### Los Angeles County

@CountyofLA

Official Twitter Account of Los Angeles County To Enrich Lives Through Effective and Caring Service

- Los Angeles County
- @ lacounty.gov
- Joined January 2011



#### 12 Photos and videos







**TWFFTS** 205

**FOLLOWING** 

**FOLLOWERS** 

LISTS

427

2,436

Tweets

Tweets & replies

Photos & videos



Los Angeles County @CountyofLA · 22 Sep 2011

Get the latest and greatest from LA County by following @LACountyCEO









Los Angeles County retweeted



Bill Fujioka @LACountyCEO · 22 Sep 2011

People living in Central Los Angeles County and the Santa Clarita Valley with respiratory disease should minimize outdoor activities, today



Los Angeles County @CountyofLA · 22 Sep 2011

Today is Book Drive Thursday at the @LACountyFair. Bring in a new or gently used book and get #free admission until 6pm!









# Perusing the Data

# **Government Tweeting...**

Tweets

Tweets & replies Photos & videos



IDAHO.gov @IDAHOgov · Nov 12

Flags are half-staff today in honor of Chief Warrant Officer 4 Stien Gearhart. On Friday we will honor Chief Warrant Officer 4 Hartway.











IDAHO.gov @IDAHOgov · Nov 10

Veterans can add their veteran status to their driver's license or id: fb.me/2sesTOIDk via @ldahoITD













IDAHO.gov @IDAHOgov · Nov 10

If you have business to do with the state, get it done today! State offices will be closed tomorrow to observe Veterans Day.









## The Good....



City of Falls Church @FallsChurchGov · 4h

We need your input! Help build upon and improve the park system. Please complete this survey: svy.mk/116D6vx















County of Hyde, NC @HydeNC · Oct 31

Vote early @ the Gov't Center in Swan Quarter today 10/31 8am-7pm & 11/1 8am-1pm.

Tues. Nov 4 is Election Day! Info: hydecountync.gov/departments/el...















Crow Wing County MN @crowwingmn · 5h

Summary of 10/28/14 County Board Minutes (published 11/14/14) bit.ly/11k9RVV













### The Good....



Leon County, FL @LeonCounty · Nov 13

Many citizens are getting involved in public safety tonight at our Citizen Engagement Series session!



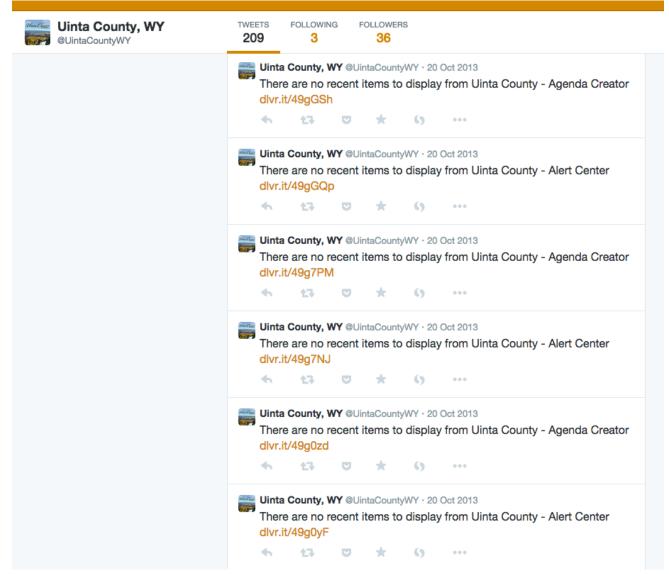
Wayne County @waynecoga · Aug 27

GDOT officials conducting the final field plan review for SR 169 rail overpass project funded by #TSPLOST.



### The Bad....







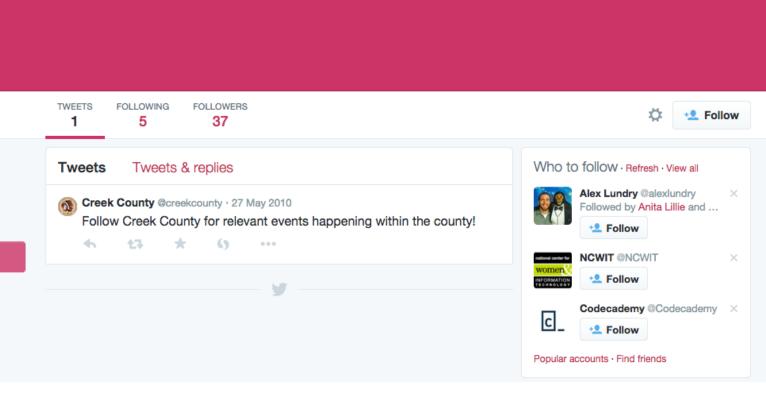


#### **Creek County**

@creekcounty

(L) Joined May 2010

Tweet to Creek County









Lawrence County @lawrencecosd · 11 Apr 2013

@jaysche\_ Gmail Attachments to Drive - getting a "Not Found Error 404". Do you know what the problem might be? Drive works fine otherwise...











(a)

Lawrence County @lawrencecosd · 11 Apr 2013

@jaysche\_ Gmail Attachments to Drive - getting a "Not F Do you know what the problem might be? Drive works fi













#### Josh Sullivan

@jaysche\_

Software developer, music dork.

- Sterling, VA
- ( Joined April 2011





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Sheboygan County retweeted



Angie Lee Cobbs @angleesoup · 28 Jun 2010

In Los Angeles? Check out Mardy's Munchies cupcakes. For summer they have Margarita cupcakes. Yum and Yum. http://twurl.nl/gv48a4









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### The Ugly....





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Sumter County @SumterCountyGov · 11 May 2012

Sumter County SC. has a Twitter page! Did you know was have Facebook and Google+ to?











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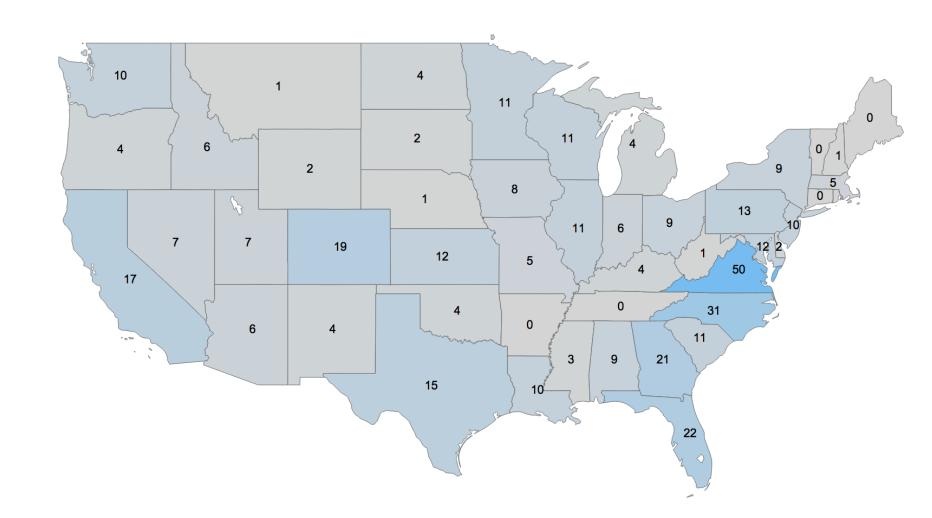




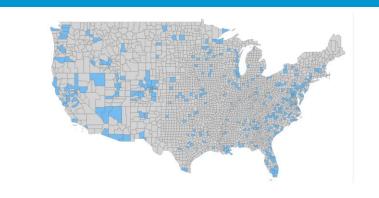


# (Preliminary) Findings

### Variation in number of counties with Twitter Feeds

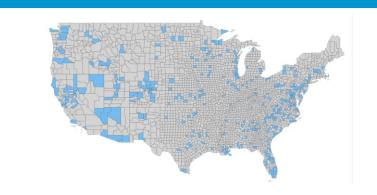


### Characteristics (2014)



	Counties
#Obs.	402
Avg. #Tweets	1,500
Avg. #Followers	2,700
Avg. #Hashtags	220
Ava.	390

### Characteristics (2014)

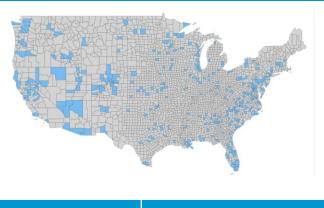


	Counties	States
#Obs.	402	30
Avg. #Tweets	1,500	3,800
Avg. #Followers	2,700	18,700
Avg. #Hashtags	220	840
Ava.	390	1.600

## Characteristics

Avg.

#Hashtags



840

1.600

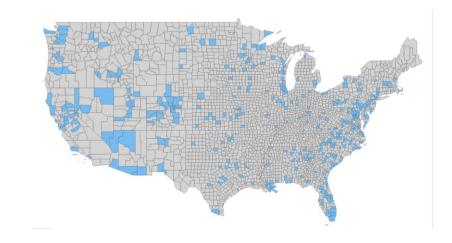
1,670

(2014)			
	Counties	States	NonProfits
#Obs.	402	30	92
Avg. #Tweets	1,500	3,800	14,000
Ava.	2.700	18.700	449.000

			a"
	Counties	States	NonProfit
#Obs.	402	30	92
Avg. #Tweets	1,500	3,800	14,000
Avg.	2,700	18,700	449,000
#Followers			

220

### County-level Correlations

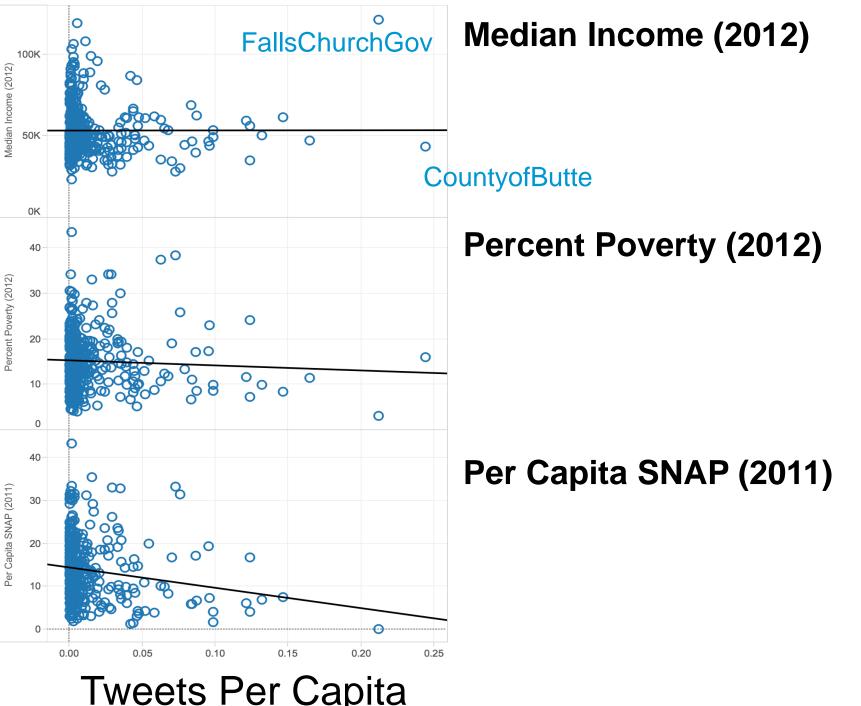


#### **Social Media**

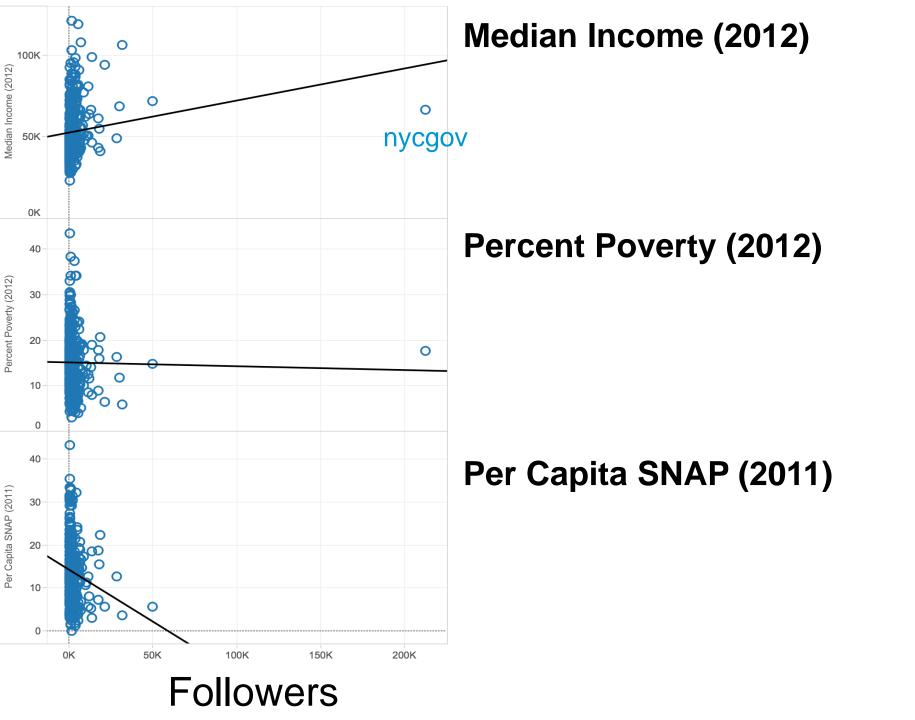
#Tweets, #Followers, #Mentions

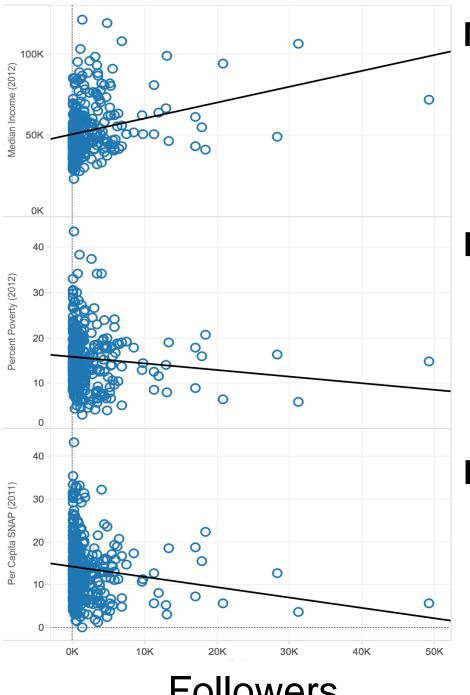
### **County Characteristics**

Median Income, %Poverty, Per Capita SNAP, Employment Shares



Tweets Per Capita





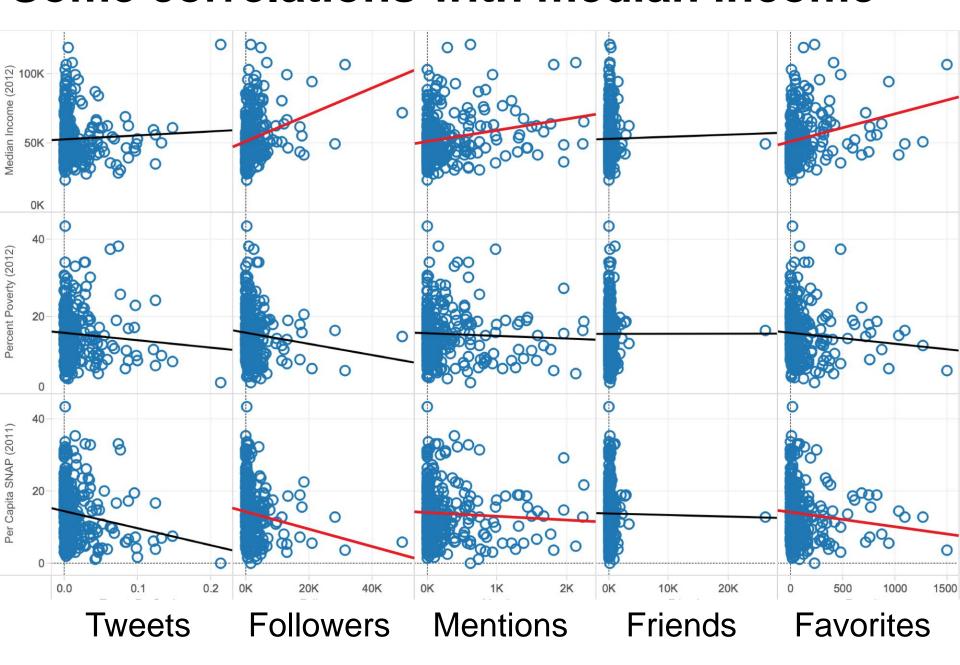
#### Median Income (2012)

**Percent Poverty (2012)** 

Per Capita SNAP (2011)

**Followers** 

### Some correlations with median income

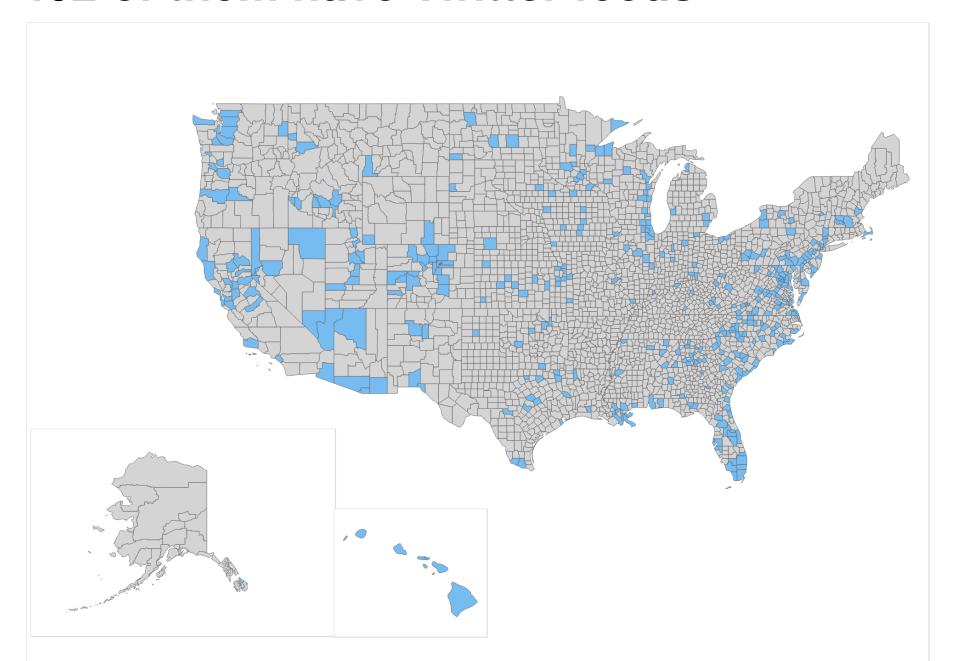


### **Employment Shares**

	#Favorites	#Followers	#Friends	#Tweets
Retail Trade	_	_	_	
Information	+	+		
FIRE	+	+		
Management			+	
Health Care				+
Arts/Entertainme nt			_	
Accommodations			+	+

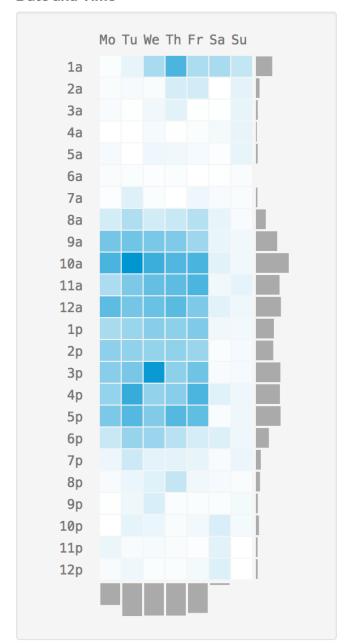
Source: Tobit regressions including: %poverty, median income, %men, %employed in each of 18 industries.

### of them have Twitter feeds



# When do governments Tweet?

#### **Date and Time**



#### State-Wide vs. County Level

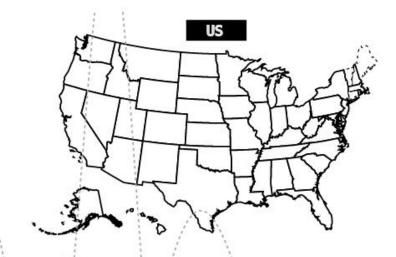
Tweet time gaussian kernel density estimate

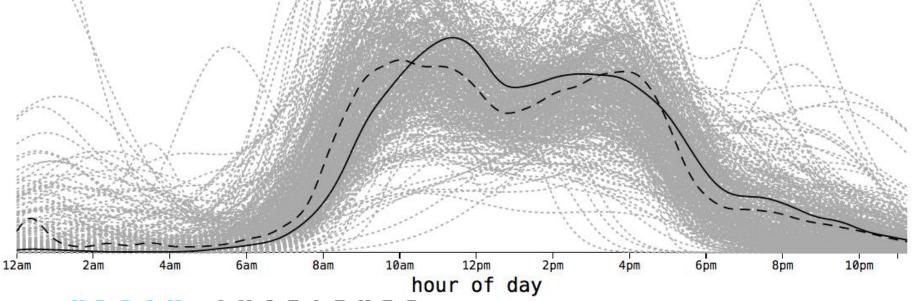
State Distribution -

County Aggregate -----

County Accounts -----

#### United States





### Next Steps

- 1. "Reverse" API to directly search for feeds
- 2. Facebook metrics
- 3. Other social media feeds
- 4. Timing—time of day and year
- 5. Semantics—Natural Language Processing

### Wrapping Up

## Fewer than 15% of counties use Twitter or Facebook

There is a weak correlation with income and poverty, and some sectors of the labor force

# Unclear whether they are being strategic with their use of social media



City of Falls Church @FallsChurchGov · 4h

We need your input! Help build upon and improve the park system. Please complete this survey: svy.mk/116D6vx















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## CHANGING GOVERNMENT INSIDE & OUT TO PROVIDE GREATER ACCESS FOR THE POOR

Donald P. Moynihan



### Stepping back...

What does all of this mean for administration? For policy? For citizens?

### Optimistic view:

Technology can enhance access to public services

Make public interactions with public services less burdensome

Learning costs: search processes to collect relevant information

Learning costs: search processes to collect relevant information

Psychological costs: sense of stigma, loss of autonomy, stress

Learning costs: search processes to collect relevant information

Psychological costs: sense of stigma, loss of autonomy, stress

Compliance costs: the burdens of following administrative rules and requirements

Learning costs: search processes to collect relevant information

Psychological costs: sense of stigma, loss of autonomy, stress

Compliance costs: the burdens of following administrative rules and requirements

Little barriers can have big effects

### The poor and burdens

Less advantaged more likely to be targeted by burdens

May have less capability and resources to overcome burdens

If they are most affected by burdens, use of information technology will help them most

### How to reduce impact of burdens?

Individual resources

Help from third parties

Government reduces burdens or shifts them on the state

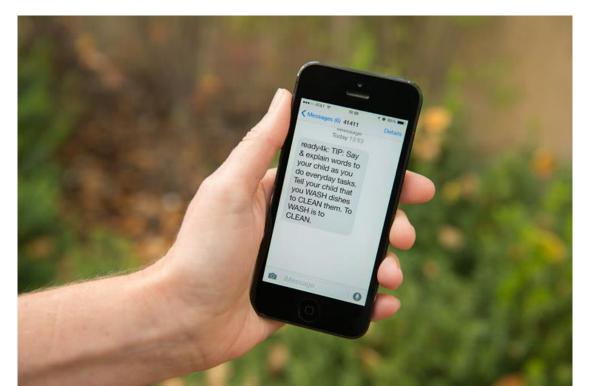
Social media

Website services and design

Administrative data

### Outreach

- Social media can support broader program outreach campaign
- More targeted: emails or texts



### Applying for a program

Allowing electronic applications increases take up

### Applying for a program

Allowing electronic applications increases take up

Simple checks to determine eligibility and potential benefits

### Applying for a program

Allowing electronic applications increases take up

Simple checks to determine eligibility and potential benefits

Single form for multiple programs

### Using administrative data

#### **Auto-enrollment**

Government often already has data it needs to verify your status - why ask again?

Use administrative data to enroll or re-enroll

likely eligible applicants

<u>1040</u>	U.S. Individual Income Tax I For the year Jan. 1-Dec. 31, 2008, or other tax year to	Return
(See instructions on page 14.)	Your first name and initial	Last na
Use the IRS L	The same of the sa	Last nar
Otherwise, please print pr type.	Home address (number and street). If you have a	
residential	City, town or post office, state, and ZIP code. If you Check here if you, or your spouse if filing jo	
ing Status	Married filing jointly (even if only one has	

#### Fafsa Follies: To Gain a Student, Eliminate a Form

AUG. 21, 2015



Eleanor Davis

#### **Economic View**

By SUSAN DYNARSKI

Many smart students forgo college in the mistaken belief that they cannot afford it. The financial aid system, which is intended to increase opportunities for low-income students, is largely to blame.







### Auto-enrollment

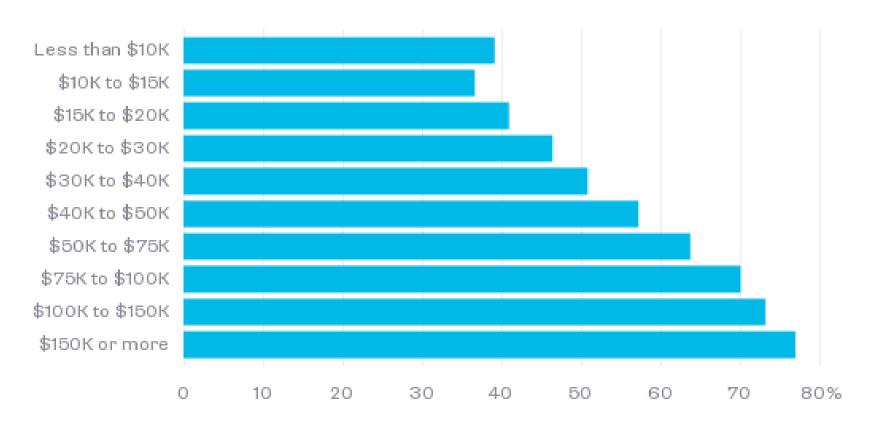
#### Healthcare:

Massachusetts and others have used this technique to expand health insurance coverage Louisiana auto-enrolls children for Medicaid & CHIP

### Auto-enrollment in voting

#### On Average, Low-Income Americans Don't Vote ...

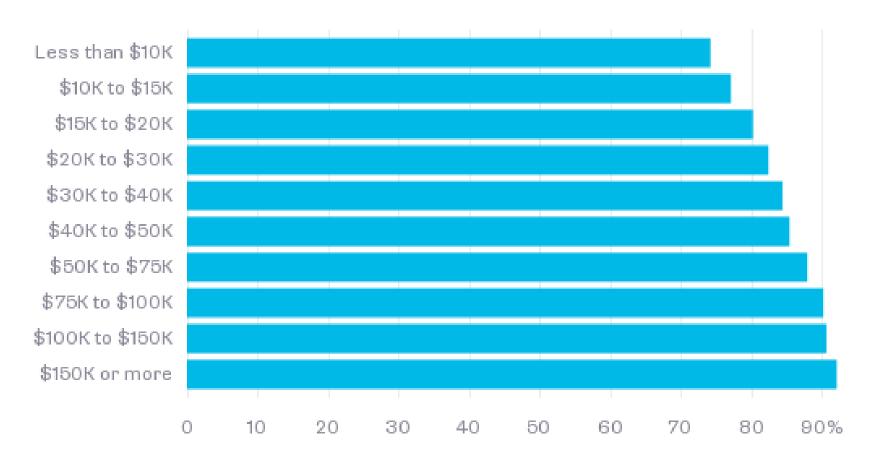
Share of people who said they voted in 2012, by income group



Source: U.S. Census Bureau

#### ... Unless They're Registered. Then They Usually Do.

Percent of people who voted in 2012, as a share of those registered



Source: U.S. Census Bureau

**BloombergView** 

### Oregon first state to auto-register based on DMV records



### Conclusion

Basic governing principle: think about how information technology can reduce administrative burdens

What are models for how to do this?

What are barriers?

#### Welcome your questions

dmoynihan@lafollette.wisc.edu



### Q & A, Discussion

Please submit your questions in the Q & A box at the bottom of the screen





### Upcoming webinars in the IRP-Urban Institute Series

December 16, 2015 - TBA

March 16, 2016 – Linda Blumberg & Pamela Herd

June 15, 2016 - TBA



### **Upcoming IRP Webinars**

November 4, 2015: Lydia Ashton: *Behavioral Economics and Poverty Policy* 

December 2, 2015: Judi Bartfeld, Craig Gundersen, Tim Smeeding, and Jim Ziliak on their forthcoming book, SNAP Matters: How Food Stamps Affect Health and Well-Being